



Re: Buy American Act
From: Solid State Luminaires

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Buy American Act

Thank you for inquiring about Solid State Luminaires. Our manufacturing plant is located in St. Charles, IL., USA. We occupy a 100K sq. ft. facility encompassing administrative, sales and customer service in the front end of our building and the larger part of our building houses several other departments including engineering, production and fabrication with CNC Laser cutting, sanding, drilling, bending, welding and other equipment, as well as, an 8-stage powder coating facility. Adjacent to fabrication there's a large production area for product assembly with an equally large 6-tier level warehouse of parts for assembly and then of course our shipping department. All of our fixtures are finally designed by our engineering staff of twelve. To remain cost competitive certain components are produced abroad, using engineering specifications. This requires making personal visits, close consultation and final part inspections. Much research and development time is spent on our products. All products are produced from our specifications which allows us the flexibility as a manufacturer to offer sound custom solutions if needed.

Our goal is to produce and offer the highest quality lighting solutions available, to meet industry demands while being cost effective.

Similar to the largest lighting manufacturers that outsource to meet growth and demand, with components made in Hungary, Belgium, UK, etc., we find it necessary to source various parts required to meet final specifications. For us it's not as much about volume, although volume is nice when possible. Unfortunately quality and availability are not always an option in the U.S. when production demands for a high volume of quality parts quickly. Extending time and cost for customers would simply put anyone out of business. As with most industries, there are certain parts that can't be produced well in the U.S. or not cost effectively. Our goal is always to offer highest quality products that perform with reliability and longevity, at an affordable cost.

Kind regards,

Joe Freehill

A handwritten signature in black ink that reads 'Joseph M. Freehill'.

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